CREATING SUSTAINABLE VALUE FOR SHAREHOLDERS, NOW

Full-year 2020 results Response to Veolia

February 26th, 2021



INTRODUCTION

Philippe Varin Chairman



Value is at the heart of our strategy

Selectivity



Simplicity

Engagement

Winning spirit **Talent development**

step-up

> Portfolio rotation

Capex discipline

> Leaner organization > Performance plan

Digital and innovation

Selective organic growth

> Aligned incentives

Value for our shareholders

Value for our clients

Value for our employees

Value for our planet

SUEZ 2030 creates significant value



SUEZ Board of Directors' fiduciary duties

#1 OPTIMIZE VALUE CREATION for shareholders

#2 ENSURE our clients commitments can be met long term

#3 GUARANTEE employees' rights and wellbeing



Veolia's Valuation Assumptions

- **1.** Misleading premium calculations ignoring the adverse effects of COVID-19
- **2.** Market rally in H2 and improved macro conditions are disregarded
- **3.** No consideration to SUEZ's strong financial results and operating performance in H2 2020
- 4. Synergies are not reflected in the offer price
- **5.** Trading multiples do not properly reflect the business mix of SUEZ



SUEZ Board of Directors' fiduciary duties

#1 OPTIMIZE VALUE CREATION for shareholders

#2 ENSURE commitments to our clients can be met long term

#3 GUARANTEE employees' rights and wellbeing



2020 : VALUE CREATION NOW

Bertrand Camus Chief Executive Officer



SUEZ: a leader in environmental services – agile, focused, innovative

SUEZ 2030:

transformation to capture strong growth in a changing world...



...building on SUEZ' unique strengths forged over time



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SUEZ: true ESG champion

Value for the planet

SUEZ sustainable development policies are best in class

ROBECOSAM vigeeiris **General ESG** We are Sustainability Investing Participation to SAM campaign 1st in waste & water utilities sector SCIENCE BUSINESS 1.5°C BASED Climate TARGETS performance 1st environmental services company **CDP Climate & Water** 1.5° Pledge Leadership (A-) to be recognized by the STBTi PLATINUM Responsible ecovadis CSR Bating supplier Top 1% of CSR score Leadership list 2020

c.74% of SUEZ's total revenue aligned with the European taxonomy¹

SUEZ ranked "A A A" across the main external rankings



SUEZ: 86,000 women and men drove our performance in 2020 Value for employees





SUEZ best positioned for the Green Recovery Value for clients

- **#1** Sustainability as long term imperative
- **#2** Regulation tightens all environmental standards
- **#3** Digital and data at the core of new business opportunities
- **#4** Investment in essential services accelerating

€2.5Trillion DEDICATED TO CLIMATE IN EU 2021-2027 BUDGET

\$1.9Trillion WATER INFRASTRUCTURE INVESTMENT NEEDED GLOBALLY¹



SUEZ: Innovation, R&D and digital drive our growth Value for clients

HIGHER INVESTMENT IN INNOVATION ...

... FUELS NEW CONTRACT WINS



CALM NETWORK®: participation in INFLOWMATIX

- Reduce water loss
- Disruptive technology
- Combining pressure measurement and artificial intelligence
- Very high potential of deployment



Smart solutions, including AQUADVANCED

- Adelaide, Australia
- €170m over 5 years
- Smart solutions developed by SUEZ, including AQUADVANCED
- Reduction of the ecological impact on the environment



€4.7BN ORDER INTAKE IN 2020

SUEZ: Long term growth rates backed by a visible pipeline Value for clients





SUEZ 2030 can add 2pts to our ROCE in 2022 Value for shareholders



SUSTAINABLY HIGHER GROWTH, SUSTAINABLY HIGHER ROCE



SUEZ 2030 delivered tangible value in 2020

Value for shareholders

⇒ EXECUTION ABOVE PLAN AND AHEAD OF SCHEDULE

- €4.7bn of order intake in France and internationally
- Asset rotation plan:

Disposals and reinvestment at attractive multiples

- Performance plan delivering ahead of schedule:
 €326m, c.+20% vs. previous target
- Structural improvement of cash generation
- H2 2020 results exceeding guidance

TANGIBLE VALUE CREATION IN 2020

- 1. €1bn debt reduction since June
- 2. Direct returns to shareholders¹
 - > Ordinary dividend: €0.65 per share
 - Confirmed intention of an exceptional distribution of €1bn as announced in Sep. 2020
- 3. 2021 guidance improved²
 - > EBIT: €1.4bn to €1.6bn
 - > Recurring EPS: 0.80€ to 0.85€
 - > Revenue > €16bn with a return to organic growth
 - > Recurring free cash flow > €500m



FY 2020 RESULTS

Julian Waldron Chief Financial Officer



A resilient year and a strong year-end



Outperforming the H2 guidance

Strong recovery in H2 2020

- > H2 revenue and EBIT back to pre-Covid levels
- Strong EBIT margin close to H2 19

> Water

- Steady volume recovery in Europe
- Resilience in Americas and Asia

> R&R

- Stronger volumes and pricing in Europe >
- Improving commodity prices >

> ETS

- Stronger Hazardous Waste volumes worldwide
- Positive mix in WTS

2020: Strong results on costs and performance





The Performance Plan has over-delivered



- > Waves 1 & 2 identified €1,070m of savings
- > Wave 3 will complete and extend

PLAN DELIVERY TO THE P&L BY YEAR

- > 2020: savings delivered of €326m versus €275 target
- > 2021: Additional €275-325m targeted





Improving cash flow, significant deleveraging

Evolution of Day Sales Outstanding – R&R France



➡ Total past dues 2020 weekly evolution - WTS







2020 cashflow creates 2€ of value per share



Bridge from Enterprise Value to Equity Value in €bn

- Reduction of our debt and other liabilities has a direct benefit to value per share
- Net debt down €1bn since June 2020 on the back of a very good operational performance
- Solid contribution from our partners through minorities and associates
- > Stable provisions / other debt-like items (€1.2bn)
- > Underestimation of at least €1 per share by Veolia within the bridge from EV to Equity Value

suez

⇒c. €4.7bn order intake in 2020 to contribute to revenue growth in 2021

⇒c. €275m - €325m additional savings from Performance Plan

\Rightarrow Positive contribution from price and mix effects

\Rightarrow **Decreasing financial charges**

\Rightarrow Effective tax rate getting closer to 2022 target of 32%



CONCLUSION

Bertrand Camus Chief Executive Officer



SUEZ is creating sustainable value

Best positioned for the Green Recovery

SUEZ 2030 delivering above and ahead of plan

Strengthened financial trajectory



APPENDICES





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R&D Network







A structured network of R&D centers

Building on complementary areas of expertise

Key figures 8 R&D Centers 9 Labs & Expertise Centers 530 R&D permanent staff 1,400 Technical experts at Group level	Bordeaux, France Wastewater collection Bioresou	wastewater Treatment water distribution network ecycling irces Environment, incl.
26-Feb-21 SUEZ FY20 Results	Over 30 partnerships with European R&I projects Suez Suez Calculation invested in R&D in 2019, i.e. 0.7% of 2019 revenues	R&D centers

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Key financials FY 2020

In €m	FY 2019	FY 2020	Gross	Organic	Excl. FX
Revenue	18,015	17,209	(4.5)%	(2.6)%	(2.8)%
EBITDA	3,220	2,815	(12.6)%	(9.9)%	(10.2)%
% Revenue EBIT	17.9% 1,408	16.4% 780	(44.6)%	(40.8)%	(41.0)%
% Revenue	7.8%	4.5%		. ,	
Net income (group share)	352	(228)	(164.9)%		
Recurring Net Income (group share)	350	(38)	(111.0)%		

Gross cash flow	2,857	2,090	(26.8)%
Сарех	(1,417)	(1,324)	(6.6)%
Change in WCR	(153)	202	n.a.
Net debt ¹	10,151	9,749	(4.0)%
Net debt / EBITDA ¹	3.2x	3.5x	+0.3x



3. P&L

















Water – 2020 Revenue and EBIT bridge



At iso contracts (2) escalation formula
 Net balance between contracts gained / renewed / lost & amended

R&R – 2020 Revenue and EBIT bridge


ETS – 2020 Revenue and EBIT bridge



Focus on below EBIT – management view

	H1 2020	H2 2020	FY 2020 Comments	2021 Trends
Exceptionals	€(271)m	€(125)m +€136m	 Shaping SUEZ 2030 actions for a total of €396m in 2020 Other exceptionals, notably capital gains/losses 	 Exceptionals linked to the implementation of SUEZ 2030 expected between €(150)m and €(200)m
Financial expense	€(218)m	€(222)m	 Positive impact from 2019 liability management 	 Further decrease expected in 2021, to a lesser extent
Тах	€(45)m	€(110)m	 Including €(41)m deferred tax assets write-offs 	 Effective Tax Rate to keep improving towards the 2022 target of 32%
Minorities	€(34)m	€(120)m	 Impact from Covid-19 on Lydec and Aguas Andinas notably in H1 	 Positive impact notably from the acquisition of non- controlling interests in Chinese operations



Revenue by division

	EV 0040	EV 0000	in %	Vari	ation		
In €m	FY 2019	FY 2020	of total	gross	organic	FX	Scope
WATER	7,151	6,817	39.6%	(4.7)%	(2.9)%	(1.9)%	+0.1%
Europe	3,849	3,770	21.8%	(2.1)%	(2.0)%	(0.1)%	(0.0)%
AMECA	890	836	4.8%	(6.1)%	(5.6)%	(0.5)%	-
Asia Pacific	576	576	3.3%	(0.1)%	(2.3)%	(2.4)%	+4.7%
Americas	1,835	1,635	9.7%	(10.9)%	(3.6)%	(6.3)%	(1.0)%
RECYCLING & RECOVERY	7,566	7,256	42.2%	(4.1)%	(2.7)%	(0.8)%	(0.6)%
Europe	6,343	6,060	35.2%	(4.5)%	(3.2)%	(0.5)%	(0.7)%
AMECA	97	76	0.4%	(22.0)%	(20.5)%	(1.5)%	-
Asia Pacific	1,083	1,074	6.2%	(0.8)%	+1.5%	(2.3)%	-
Americas	43	47	0.3%	+10.3%	+13.4%	(3.2)%	-
ENVIRONMENTAL TECH & SOLUTIONS	3,693	3,485	20.3%	(5.6)%	(2.8)%	(2.5)%	(0.2)%
Europe	1,508	1,417	8.2%	(6.0)%	(4.9)%	(0.1)%	(0.9)%
AMECA	147	146	0.8%	(0.4)%	+1.2%	(1.6)%	-
Asia Pacific	546	524	3.0%	(4.0)%	(2.0)%	(2.6)%	+0.6%
Americas	1,493	1,398	8.1%	(6.4)%	(1.4)%	(5.1)%	+0.1%
Intercos	(395)	(350)	(2.0)%	(11.3)%	(8.8)%	(0.0)%	(2.5)%
TOTAL	18,015	17,209	100.0%	(4.5)%	(2.6)%	(1.6)%	(0.2)%



Revenue by division for Q3 and Q4 2020

	00.0040	00.0000		Variation		04 2019 04 2		0 4 0000		Variation	
In €m	Q3 2019	Q3 2020	gross	organic	FX & Scope		Q4 2019	Q4 2020	gross	organic	FX & Scope
WATER	1,804	1,735	(3.9)%	(1.7)%	(2.2)%		1,973	1,861	(5.7)%	(3.3)%	(2.3)%
Europe	973	952	(2.2)%	(2.1)%	(0.0)%		1,058	1,064	+0.5%	+0.8%	(0.3)%
AMECA	219	213	(2.9)%	(1.2)%	(1.7)%		273	220	(19.5)%	(18.2)%	(1.4)%
Asia Pacific	137	156	+13.7%	+14.4%	(0.7)%		176	181	+2.4%	(7.4)%	+9.8%
Americas	475	414	(12.8)%	(5.6)%	(7.1)%		465	397	(14.7)%	(2.6)%	(12.1)%
R&R	1,864	1,859	(0.3)%	+0.6%	(0.8)%		1,961	1,946	(0.8)%	+1.8%	(2.5)%
Europe	1,561	1,558	(0.2)%	+0.5%	(0.7)%		1,643	1,645	+0.1%	+2.6%	(2.5)%
AMECA	19	17	(11.4)%	(8.6)%	(2.8)%		24	19	(22.0)%	(16.3)%	(5.7)%
Asia Pacific	274	270	(1.3)%	+0.3%	(1.6)%		277	272	(1.8)%	+0.2%	(2.0)%
Americas	10	13	+35.0%	+40.2%	(5.2)%		17	10	(38.2)%	(33.3)%	(4.9)%
ETS	900	878	(2.5)%	+1.6%	(4.0)%		1,085	965	(11.1)%	(5.8)%	(5.3)%
Europe	365	363	(0.6)%	(1.6)%	+1.0%		423	413	(2.3)%	+0.5%	(2.8)%
AMECA	31	36	+17.9%	+18.5%	(0.7)%		41	34	(17.0)%	(11.5)%	(5.6)%
Asia Pacific	124	129	+3.9%	+8.6%	(4.7)%		167	164	(1.8)%	+0.4%	(2.2)%
Americas	381	351	(8.0)%	+1.0%	(9.0)%		454	354	(22.1)%	(13.4)%	(8.7)%
Intercos	(98)	(77)	(21.7)%	(21.7)%	(0.0)%		(130)	(125)	(3.6)%	+4.1%	(7.7)%
TOTAL	4,471	4,396	(1.7)%	+0.4%	(2.0)%		4,888	4,647	(4.9)%	(1.8)%	(3.1)%



Income from associates by division

In €m	FY 2019	FY 2020	Variation
Water	170	123	(27.5)%
o/w Acea (23.33% stake)	63	65	+3.2%
Recycling & Recovery	16	14	(14.6)%
Environmental Tech & Solutions	12	11	(6.3)%
TOTAL	198	145	(27.0)%



Revenue, EBITDA and EBIT by division

	51/00/0		Vari			
In €m	FY 2019	FY 2020	gross	organic	FX	scope
Total revenue	18,015	17,209	(4.5)%	(2.6)%	(1.6)%	(0.2)%
Water	7,151	6,817	(4.7)%	(2.9)%	(1.9)%	0.1%
Recycling & Recovery	7,566	7,256	(4.1)%	(2.7)%	(0.8)%	(0.6)%
Environmental Tech & Solutions	3,693	3,485	(5.6)%	(2.8)%	(2.5)%	(0.2)%
Intercompany transactions	(395)	(350)	(11.3)%	(8.8)%	(0.0)%	(2.5)%
Total EBITDA	3,220	2,815	(12.6)%	(9.9)%	(2.4)%	(0.3)%
Water	1,788	1,596	(10.7)%	(7.5)%	(3.5)%	0.3%
Recycling & Recovery	1,067	937	(12.2)%	(10.1)%	(0.8)%	(1.3)%
Environmental Tech & Solutions	435	386	(11.2)%	(9.4)%	(1.4)%	(0.4)%
Others	(70)	(105)	50.3%	50.3%	0.0%	-
Total EBIT	1,408	780	(44.6)%	(40.8)%	(3.6)%	(0.2)%
Water	923	564	(38.9)%	(35.1)%	(4.6)%	0.9%
Recycling & Recovery	411	275	(33.0)%	(29.4)%	(1.3)%	(2.3)%
Environmental Tech & Solutions	217	100	(53.7)%	(51.6)%	(1.0)%	(1.1)%
Others	(143)	(160)	11.9%	11.9%	0.0%	-



FX impact on Revenue, EBITDA, EBIT and Net Debt

1 EUR =	USD	GBP	AUD	CLP
FY 2020 average rate	1.14	0.89	1.66	902
FY 2019 average rate	1.12	0.88	1.61	786
Closing rate at 31/12/2020	1.23	0.90	1.59	873
Closing rate at 31/12/2019	1.12	0.85	1.60	842

€m	FY 2020	FX impact	USD	o/w an impa GBP	act from: AUD	CLP
Revenue	17,209	(295)	(41)	(14)	(29)	(93)
EBITDA	2,815	(78)	(8)	(2)	(6)	(51)
EBIT	780	(50)	(4)	(1)	(3)	(34)
Net Debt	9,749	(140)	(121)	(6)	+5	(28)



From EBITDA to EBIT by division

FY 2020 in €m	Water	R&R	ETS	Other	FY 2020
EBITDA	1,596	937	386	(105)	2,815
Depreciation	(646)	(553)	(242)	(52)	(1,493)
Net provisions & impairments	(187)	(37)	(44)	(2)	(270)
Net concession renewal expenses	(199)	(73)	-	-	(271)
Employees compensation plans in shares ⁽¹⁾	-	-	-	(1)	(1)
EBIT	564	275	100	(160)	780

FY 2019, in €m	Water	R&R	ETS	Other	FY 2019
EBITDA	1,788	1,067	435	(70)	3,220
Depreciation	(659)	(594)	(231)	(50)	(1,533)
Net provisions & impairments	(16)	20	14	(17)	1
Net concession renewal expenses	(185)	(79)	-	-	(263)
Employees compensation plans in shares ⁽¹⁾	(6)	(5)	-	(7)	(18)
EBIT	923	411	217	(143)	1,408



From EBIT to Net Income

In €m	FY 2019	FY 2020	Variation
EBIT	1,408	780	(44.6)%
Restructuring costs	(132)	(157)	+18.7%
Impairments (incl. goodwill amortization)	(65)	(209)	+222.7%
Capital gains/losses and changes in scope	35	148	+324.9%
Other significant exceptional items	215	(48)	(122.1)%
IFRIC 21 impact and others (MtM)	3	6	+123.0%
Income from operating activities	1,463	521	(64.4)%
Financial result	(514)	(441)	(14.3)%
Income tax	(340)	(154)	(55)%
Net Income	609	(74)	(112.2)%
Non-controlling interests	(257)	(154)	(40.3)%
Net Income (Group Share)	352	(228)	(164.9)%

. Cash Flow Statement







Investments by nature and division

in€m	Maintenance capex	Development capex	Financial investments	Disposal	Total Net Investments
Water	(273)	(479)	(12)	148	(615)
Recycling & Recovery	(183)	(177)	(41)	249	(153)
Environmental Tech & Solutions	(107)	(90)	(1)	1	(196)
Other	(16)	-	(2)	2	(16)
TOTAL FY 2020	(579)	(745)	(56)	399	(980)

in €m	Maintenance capex	Development capex	Financial investments	Disposal	Total Net Investments
Water	(306)	(490)	5	574	(216)
Recycling & Recovery	(224)	(188)	(25)	63	(375)
Environmental Tech & Solutions	(112)	(76)	(66)	11	(243)
Other	(21)	-	(8)	3	(26)
TOTAL FY 2019	(663)	(755)	(94)	651	(860)



5. Balance sheet



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Financial debt and liquidity position



(1) Excluding €747m of commercial paper

(2) Cash net of mark-to-market derivatives

(3) Gross debt net of bank overdraft and commercial paper

(4) From 2026



Financial Debt

Net debt by currency⁽¹⁾



Gross debt by type⁽¹⁾



Net debt by rate type



Gross debt by average maturity, in years⁽¹⁾





Capital Employed as of December 31st, 2020

In €m	FY 2019	FY 2020
Net goodwill	5,322	4,664
Tangible and intangible assets, net	13,727	12,221
Net financial assets	254	239
Investment in associates	2,024	1,989
Provisions	(1,478)	(1,429)
Rights of use	1,406	1,168
Others	(889)	(1,165)
Capital Employed	20,366	17,685
Capital Employed - assets held for sale (IFRS 5) ¹	-	973
Capital Employed incl. assets held for sale	20,366	18,658





Capital Employed by segment as of December 31st, 2020

In €m	FY 2019	FY 2020	IFRS 5 assets held for sale	FY 2020 1 incl. assets held for sale
Water	11,074	10,239	-	10,239
Recycling & Recovery	5,264	3,689	973	4,662
Environmental Tech & Solutions	3,869	3,728	-	3,728
Others	159	29	-	29
Capital Employed	20,366	17,685	973	18,658



. Activity of divisions





Non financial KPIs – FY 2020

WATER

Mm ³ sold	FY 2020	∆ 20/19
France	565	(1.5)%
Spain	638	(4.1)%
Chile	564	(4.1)%
China	816	(3.0)%
North America	280	+3.7%
Могоссо	164	+2.5%
Water DB backlog - €bn	1.2	+5.7%

RECYCLING & RECOVERY

Mt	FY 2020	∆ 20/19
Elimination	14.2	(6.2)%
Recovery	20.1	(0.9)%
Energy from Waste	8.7	(2.1)%
Sorting & Recycling	11.4	(0.1)%
Total processed volumes	34.3	(3.2)%

ENVIRONMENTAL TECH & SOLUTIONS

Water Technologies & Solutions

in €m	FY 2020	∆ 20/19
Engineered Systems (ES)	1,493	(15.7)%
Chemical & Monitoring Solutions (CMS)	950	(2.0)%
Total orders	2,442	(10.8)%

Hazardous Waste

Mt	FY 2020	∆ 20/19
Elimination	1.1	(1.3)%
Recovery	1.6	(3.1)%
Total Hazardous Waste	2.7	(2.4)%



Non financial KPIs – Q4 2020

WATER

Mm ³ sold	Q4 2020	∆ 20/19
France	119	(1.2)%
Spain	159	(2.6)%
Chile	145	+0.7%
China	216	+0.0%
North America	59	+1.7%
Могоссо	40	+3.1%
Water DB backlog - €bn	1.2	+5.7%

RECYCLING & RECOVERY

Mt	Q4 2020	∆ 20/19
Elimination	3.6	(3.4)%
Recovery	5.3	+0.7%
Energy from Waste	2.2	(3.7)%
Sorting & Recycling	3.0	+4.3%
Total processed volumes	8.9	(1.0)%

ENVIRONMENTAL TECH & SOLUTIONS

Water Technologies & Solutions in €m Q4 2020 Δ 20/19 Engineered Systems (ES) 442 (9.9)% Chemical & Monitoring Solutions (CMS) 231 (10.8)% Total orders 673 (10.2)%

Hazardous Waste

mt	Q4 2020	∆ 20/19
Elimination	0.3	+4.8%
Recovery	0.4	+10.3%
Total Hazardous Waste	0.8	+7.8%



Recycling & Recovery Commodity prices evolution







Average FY 2020

Average FY 2019



Recycling & Recovery Commodity prices evolution





Disclaimer

This presentation contains estimates and/or forward-looking statements and information. These statements include financial projections, synergies, estimates and their underlying assumptions, statements regarding plans, expectations and objectives with respect to future operations, products and services, and statements regarding future performance. Such statements do not constitute forecasts regarding SUEZ's results or any other performance indicator, but rather trends or targets, as the case may be. No guarantee can be given as to the achievement of such forward-looking statements and information.

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More comprehensive information about SUEZ may be obtained on its website (www.suez.com).

This document does not constitute an offer to sell, or a solicitation of an offer to buy SUEZ securities in any jurisdiction.

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