

Paris, 21<sup>st</sup> December 2020

## **STRONG COMMERCIAL DYNAMIC IN INDUSTRIAL MARKETS:**

### **➤ SUEZ ANNOUNCES IT WILL EXCEED 1.7 BILLION EUROS OF CONTRACT WINS IN 2020**

**In accordance with the “Shaping SUEZ 2030” strategic plan, the Group is prioritizing its high value-added activities, thereby strengthening its position in industrial markets. Since the beginning of the year, SUEZ is accelerating the development of its activities in its priority markets, notably Energy, Pharmaceutical Industry and Chemicals.**

These new contracts demonstrate the Group’s ambition to develop its activities in industrial markets: SUEZ is leveraging innovative technologies and expertise to deliver premium services to industrial clients in order to meet their challenges in terms of the environment, production’s optimization, operational excellence and continuity of services.

#### **1. ENERGY**

In the **United Kingdom**, bp joins forces with SUEZ by signing a Memorandum of Understanding to explore the feasibility of co-developing the UK’s first carbon capture and storage project from energy-from-waste. This project forms part of the "Net Zero Teesside" (NZT) project, which aims to decarbonise local industry by 2030 and plans to capture up to ten million tonnes of carbon dioxide emissions from industrial facilities, the equivalent to the annual energy consumption of more than three million UK households. The SUEZ Group will harness their combined expertise in energy-from-waste and CO<sub>2</sub> separation systems to develop a solvent based modular system to capture CO<sub>2</sub> from SUEZ’s energy-from-waste plants from waste in the Teesside area to feed the NZT project.

**In France**, EDF has renewed its trust in SUEZ for the management of the transit station and conventional waste at the CRUAS Nuclear Power Plant in the Ardèche region. Each year, 3,000 tonnes of hazardous and non-hazardous waste will be treated by SUEZ’s Drôme Ardèche Vaucluse agency, recognised for its experience with major industrial customers. EDF has high expectations in terms of environmental protection, and SUEZ is therefore committed to recovering at least 90% of the waste while constantly looking for new and more efficient treatment methods. For example, EDF and SUEZ are considering the installation of a compost bin for bio-waste, which would allow the waste to be treated on site, thus avoiding CO<sub>2</sub> emissions for its collection. The compost could be used either by spreading it or through distribution to site staff.

SUEZ (through Water Treatment & Technologies) has been awarded a multi-million dollar contract by MODEC Offshore Production Systems for the supply of a seawater injection system including sulphate removal technology (SRU). The equipment will be located onboard a converted floating production, storage, and offloading (FPSO) vessel that MODEC is constructing on behalf of Woodside Energy (as operator of the Rufisque Offshore, Sangomar Offshore and Sangomar Deep Offshore joint venture) for the Sangomar oilfield located approximately 100km south of **Dakar, Senegal**.

## 2. PHARMACEUTICAL

In Belgium, Ajinomoto Bio-Pharma Services entrusts SUEZ with the delegated management of 20,000 tons of hazardous industrial waste a year, for 4 years and a turnover of €12 million. SUEZ (through Industrial Waste Specialties) will intervene on different streams produced on 2 sites in order to ensure the collection, treatment and final recovery. This contract allows SUEZ to support Ajinomoto Bio-Pharma Services in the enhancement of its economic and environmental performance.

## 3. CHEMICALS

In China, INVISTA, a global manufacturing leader in chemical intermediates, polymers, and fibers, strengthened their collaboration with SUEZ by signing a third agreement lasting 15 years. Tasks will include disposal of waste generated by the company's adiponitrile plant as well as upgrading its existing production lines, specifically at Shanghai Chemical Industry Park's (SCIP)<sup>1</sup> petrochemicals plant. Following two successful partnerships in China (2015) and North America (2019), SUEZ will lend its expertise in order to eliminate hazardous waste and promote sustainable growth across the industry.

**Bertrand Camus, CEO of SUEZ, commented:** « *These new contracts demonstrate the Group's commercial dynamism on priority industrial markets and confirm SUEZ's position as a key player in optimizing the economic and environmental performance of its clients. SUEZ aims to work concretely to fight global warming by reducing its carbon footprint by 45% by 2030 and is committed to reduce its clients' carbon emissions by 20 million tonnes each year by 2030. Despite an unprecedented health crisis, I am proud of our teams' commitment towards our industrial clients to provide them with high value-added solutions, with cutting-edge services guaranteeing operational excellence and sustainable growth through the implementation of environmentally friendly models* ».

### Contacts :

#### Media Relations :

Isabelle Herrier-Naufle / Mathilde Bouchoux  
+33 (0)6 83 54 89 62 / +33 (0)6 88 42 97 27

[Isabelle.herrier.naufle@suez.com](mailto:Isabelle.herrier.naufle@suez.com)  
[Mathilde.bouchoux@suez.com](mailto:Mathilde.bouchoux@suez.com)

#### Analysts / Investors :

Mathilde Rodié / Cécile Combeau  
+33 (0)1 58 81 55 71

#### About SUEZ

Since the end of the 19<sup>th</sup> century, SUEZ has built expertise aimed at helping people to constantly improve their quality of life by protecting their health and supporting economic growth. With an active presence on five continents, SUEZ and its 90,000 employees strive to preserve our environment's natural capital: water, soil, and air. SUEZ provides innovative and resilient solutions in water management, waste recovery, site remediation and air treatment, optimizing municipalities' and industries' resource management through "smart" cities and improving their environmental and economic performance. The Group delivers sanitation services to 64 million people and produces 7.1 billion m<sup>3</sup> of drinking water. SUEZ is also a contributor to economic growth, with more than 200,000 jobs created directly and indirectly on an annual basis, and a provider of new resources, with 4.2 million tons of secondary raw materials produced. By 2030, the Group is targeting 100% sustainable solutions, with a positive impact on our environment, health and climate. SUEZ generated total revenue of €18.0 billion in 2019.

Find out more about the SUEZ Group  
on the [website](#) & on social media



<sup>1</sup> Shanghai Chemical Industry Park