

Paris, August 27th, 2020

SUEZ ACCELERATES ITS DEVELOPMENT ON INDUSTRIAL MARKETS

With many new contracts and high order backlog for an amount of c. €860 million since the beginning of the year, SUEZ boosts its growth in the industrial sector, especially in 6 priority markets: Food & Beverage, Chemicals, Construction, Decommissioning & Materials, Energy, Pulp & Paper and Mining & Metals.

In line with “Shaping SUEZ 2030” plan, SUEZ supports major industries in implementing leading-edge and recognized technologies and services to support their operational excellence and help them address their major environmental challenges.

1. FOOD & BEVERAGE

In the United States of America, **Mark Anthony Brewing¹** renewed its confidence to SUEZ to ensure the **engineering, supply and installation of reverse osmosis equipment for the production of process water and water recovery** to serve its production site located in Glendale, Arizona. The company will benefit from SUEZ expertise to reduce the water footprint and environmental impact of its second production facility and first 25,000 square meter state-of-the-art newly built greenfield plant, while still producing high-quality water for the manufacture of the famous “White Claw Hard Seltzer” beverage.

2. CHEMICALS

Based on a partnership of more than 12 years, **ARKEMA**, a global player in chemistry and specialty materials, and SUEZ have renewed their collaboration through a 3-year contract with a €38 million value. The Group will ensure **the management and recovery of its industrial waste produced on 20 sites throughout France**, or the equivalent of 60,000 tons a year. On a daily basis, 9 experts provide the supervision of this contract. In close collaboration with ARKEMA's Environment teams, the Group is committed to a plan for progress and the reduction of the environmental footprint.

3. CONSTRUCTION, DECOMMISSIONING & MATERIALS

In the West of France, SUEZ will undertake a **dismantling project** for a major Chemical player. It will ensure the **depollution** of the facilities and the **odor control** during the operations, thanks to large and technically outperforming industrial cleaning solutions and air quality control services. The Group will work closely with a partner specialized in demolition, with an excellent understanding of specific local issues. In total, more than 20,000 m² will be treated. The project will be managed with complete transparency with the residents, involved in the plant remediation.

4. ENERGY

BP has awarded SUEZ a ~10M€ contract over 3,5 years for the **hazardous waste management** in one of its European refineries. Thanks to its network of assets, SUEZ offers a comprehensive solution by recovering waste into alternative fuel, that will eventually feed a network of cement kilns. With flexibility and circularity, the transportation and the treatment of BP's waste are managed on a long-term basis.

¹ “MAB” is part of the Mark Anthony Group, one of the North America's most diversified and successful private companies. For more information: <https://www.mabrewing.com/>

5. METALS & MINING

In Peru, a major **mining company** renewed its confidence to SUEZ with a 13M€ contract for the **operation and maintenance of the water treatment facility and all its components to reuse the treated water for the operations**. Co-developed with the mining company, local authorities, and the site's water network operator, this project is a successful example of collaboration between local stakeholders with significant results on the environment.

6. PULP & PAPER

A major **paper company in Ontario, Canada**, awarded SUEZ a two-year service extension, turning a temporary mobile solution for maintenance into a long-term water treatment service contract. This will enable the paper company to produce higher quality boiler feedwater from local surface water, while also meeting production needs and reducing chemical usage. The Group will provide eight mobile units consisting of ultrafiltration, reverse osmosis and demineralization trailers.

"In line with our strategic plan, we continue to develop our activities on industrial markets. Thanks to our expertise and cutting-edge solutions, we support industrial customers to ensure the continuity of their operations in all circumstances, as we did during this unprecedented health crisis. These recent contracts demonstrate SUEZ's ambition to go even further and strengthen its presence in these promising business activities, being selective and focused on specific industrial sectors" concludes Ana Giros, Senior Executive VP Group in charge of the APAC and AMECA Regions and Industrial Key accounts.

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About SUEZ

Since the end of the 19th century, SUEZ has built expertise aimed at helping people to constantly improve their quality of life by protecting their health and supporting economic growth. With an active presence on five continents, SUEZ and its 90,000 employees strive to preserve our environment's natural capital: water, soil, and air. SUEZ provides innovative and resilient solutions in water management, waste recovery, site remediation and air treatment, optimizing municipalities' and industries' resource management through "smart" cities and improving their environmental and economic performance. The Group delivers sanitation services to 64 million people and produces 7.1 billion m3 of drinking water. SUEZ is also a contributor to economic growth, with more than 200,000 jobs created directly and indirectly on an annual basis, and a provider of new resources, with 4.2 million tons of secondary raw materials produced. By 2030, the Group is targeting 100% sustainable solutions, with a positive impact on our environment, health and climate. SUEZ generated total revenue of €18.0 billion in 2019.

Find out more about the SUEZ Group
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