

Paris, 30 October 2018

LATIN AMERICA: SUEZ STRENGTHENS ITS PRESENCE IN WATER MANAGEMENT FOR METROPOLITAN CITIES AND PURSUES ITS DEVELOPMENT IN THE WASTE TREATMENT AND INDUSTRY MARKETS

SUEZ announces the signature of 19 contracts in Ecuador, Colombia, Brazil, Mexico, and Costa-Rica. These contracts are part of the Group's development drive in Latin America and the Caribbean, which account for 7% of its global turnover and represent over 7000 employees in 10 countries. With these new contracts, SUEZ strengthens its presence in water services management in large cities and develops in new markets of waste management and industry services. The Group also increases its geographic footprint by winning its first contract in Ecuador.

1/ In Ecuador, SUEZ obtains a contract to improve drinking water distribution services for the 450,000 inhabitants of the city of Santo Domingo. This 10-year technical and commercial assistance contract, worth around €23 million, will improve the performance of the city's drinking water distribution network. The Group will assist and transfer its know-how to the teams of the Municipal Public Company for Drinking Water and Sanitation of Santo Domingo (EPMAPA-SD) to ensure the continued supply of drinking water 24/7, reduce leaks in the network, and install water meters.

2/ In Colombia, SUEZ signs its first contract in waste management. SUEZ already manages two water management concessions in Palmira and Cartagena, and will now be providing its technical expertise in waste management for the city of Bogota. This 18-month contract, worth €1.8 million, covers technical and administrative assistance for the teams managing the solid waste landfill which receives 6000 tons of waste per day. SUEZ will transfer its know-how to implement an action plan to bring this landfill into compliance with environmental regulations, optimize leachate collection networks and circulation at the site.

3/ In Brazil, SUEZ continues to support the city of Sao Paulo in the optimization of the drinking water distribution networks and extends its activity to other municipalities in the State of Sao Paulo. For a total amount of around €8 million, the public organism in charge of water management, SABESP, has awarded SUEZ **3 contracts to improve the performance of the drinking water distribution networks** in the North and East zones of the metropolis and for the city of Osasco. The Group will implement solutions adapted to each of these zones, including, for example, reducing leaks, installing water meters, and modernizing the water distribution infrastructures. A new business model is applied for the North zone of Sao Paulo and in the city of Osasco where SUEZ will operate in the framework of performance contracts linked to a leak reduction target of 500,000 cubic meters of water per month for these two zones.

4/ On the continent, SUEZ, through its Water Technologies & Solutions division, continues to develop its activities for industrial clients, especially in the Oil & Gas and agri-food sectors:

- **In Brazil, SUEZ has signed 5 contracts with MODEC, a global supplier and operator of offshore floating platforms, illustrating the commercial dynamism of the Group in the Oil & Gas market.** SUEZ has signed 4 contracts for the FPSO vessels Libra and Sepia,

which will explore the oil fields located 180km off the coast of Rio de Janeiro. SUEZ will supply a full range of treatment solutions, including seawater desalination units and sulfate removal units to supply the platforms with quality injection water and will ensure the treatment of production water before it is discharged into the sea. The Group will also provide 1000 nanofiltration membranes for the FPSO vessels MV22 and MV24, deployed in the Santos basin. These new seawater sulfate removal membranes will reduce scale and corrosion in the injection well, thus optimizing enhanced oil recovery.

To fully meet the needs of the oil exploration and production sector, which is growing fast in the region, SUEZ has invested over 2.5 million dollars to complete its range of solutions in Latin America with flammable chemical products to improve water and oil separation, production flows, and asset protection. SUEZ will also inaugurate in early 2019, in Rio de Janeiro, an application development laboratory for the same industry sector, to test and offer tailor-made chemical solutions for the industrial players in the region.

- **SUEZ also announces that it is strengthening its development in the agri-food sector with the signature of nine new contracts in Brazil, Mexico and Costa Rica for a total amount of around €7 million.** The Group will supply leading companies in the production of beverages, sugar and ethanol, with equipment, services, or packaging products to optimize water management in the production process.

About SUEZ

With 90 000 people on the five continents, SUEZ is a world leader in smart and sustainable resource management. We provide water and waste management solutions that enable cities and industries optimize their resource management and strengthen their environmental and economic performances, in line with regulatory standards. To meet increasing demands to overcome resource quality and scarcity challenges, SUEZ is fully engaged in the resource revolution. With the full potential of digital technologies and innovative solutions, the Group recovers 17 million tons of waste a year, produces 3.9 million tons of secondary raw materials and 7 TWh of local renewable energy. It also secures water resources, delivering wastewater treatment services to 58 million people and reusing 882 million m³ of wastewater. SUEZ generated total revenues of 15.9 billion euros in 2017.

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