press release



Paris, 29th April, 2021

Key industrial clients in France and abroad reaffirm their confidence in SUEZ in 2021:

> €341 million in total revenues

SUEZ announces the signing of new contracts and renewals with major industrial clients in France and abroad, for total revenues amounting to approximately €341 million. These contracts confirm the Group's dynamism in its priority markets. Clients across Food & Beverage, Chemicals, Construction, Decommissioning & Materials, Energy, Pulp & Paper and Mining & Metals reaffirm their confidence in SUEZ's expertise and in the implementation of high value-added solutions.

Food and Beverage:

In Mexico, Danone, a leading global Food and Beverage company, has awarded SUEZ a new contract for the supply and the installation of wastewater reuse equipment at the Irapuato Plant, one of its largest factories in the world. Located in a region that is impacted by drought for half of the year, the new wastewater treatment plant will use SUEZ's reverse osmosis membrane technology and Membrane BioReactor system to enable Danone to reuse 50% of its effluents in the non-productive processes, equivalent to 900 m₃ per day. The commissioning of the installation is planned for October 2021. This new step in the project follows the renovation work on the wastewater treatment plant undertaken in 2019, where SUEZ supported Danone and the Mexican authorities to meet discharge requirements while guaranteeing the continuity of the water supply, generating sustainable value for the company and the environment. This partnership demonstrates our common ambitions towards sustainability and water circularity.

Construction, Decommissioning & Materials:

In France, Bouygues Bâtiment Ile-de-France Rénovation Privée has renewed its trust in SUEZ for the delegated management of waste management and recovery at three "Zero Waste Sites" (ESA P15, Trudaine P9, Héliopolis P17) in the Ile-de-France region, following a successful pilot project at the 185 Charles-de-Gaulle site in Neuilly. The unique approach to waste flow diagnosis, sorting and recovery developed in collaboration with Bouygues Construction has enabled the company to achieve a material recovery rate of 96%, significantly higher than the objective set by European regulations for the construction sector. This solution makes it possible to integrate the circular economy at the heart of construction sites towards a 100% sustainable construction.

Energy:

In Italy, one of the biggest refineries in the Mediterranean area has renewed and expanded its trust in SUEZ for the management of the water in the whole site. For the next three years, SUEZ will provide technologies, chemical products, and services to ensure the right management and reliability of the entire cycle of water linked to the clarifier, ultrafiltration, reverse osmosis, cooling towers, boilers, desalination, and wastewater units. SUEZ is constantly looking for new, more efficient, and green chemical treatment methods, and is committed to reducing the consumption of well water by more than 1.3 million m₃ per year, to feed the circuit of the Cooling towers with 100% of wastewater and raise up to 89% reuse of the outgoing water of the wastewater plant.

In Brazil, MODEC Offshore Production Systems has awarded a multi-million-euro contract to SUEZ for the supply of seawater sulphate removal technology. This comes as part of MODEC's construction of a new floating production,

storage, and offloading (FPSO) vessel on behalf of Equinor Norway¹. MODEC will use SUEZ's ultrafiltration and nanofiltration membranes to reduce seawater sulphate levels to required levels. The contract includes equipment supply, engineering, project management, procurement, and construction supervision. This latest win marks the second contract with MODEC in a span of 6 months.

Chemicals:

A global leader in chemical manufacturing **in North America** continued their collaboration with SUEZ by renewing their water treatment agreement. This agreement covers cooling water, closed loop, and boiler water applications including chemistry, on-site services, and digital solutions to improve productivity and protect the customer's assets. The customer partnership with SUEZ has been ongoing for over 20 years in which time SUEZ has provided operational excellence and value savings of over €37 million and helped increase equipment reliability across the customers manufacturing sites.

"SUEZ is leveraging its long-standing expertise and high value-added solutions to deliver operational excellence to its clients in competitive industrial markets. We continue to support industrial clients in achieving their objectives, while ensuring compliance with increasingly stringent regulations. The contracts won in the first quarter of 2021 demonstrate the Group's strong commercial dynamic in priority markets, and illustrate our partners' confidence in the implementation of cutting-edge solutions and technologies while ensuring the adoption of more virtuous and environmentally friendly models", comments Ana Giros, Senior Executive VP Group in charge of International Regions and Industrial Key accounts.

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For more information on Veolia's offer and the alternatives proposed by SUEZ, see the information on the SUEZ website: www.suez.com/fr/opa-veolia

About SUEZ:

Since the end of the 19th century, SUEZ has built expertise aimed at helping people to constantly improve their quality of life by protecting their health and supporting economic growth. With an active presence on five continents, SUEZ and its 90,000 employees strive to preserve our environment's natural capital: water, soil, and air. SUEZ provides innovative and resilient solutions in water management, waste recovery, site remediation and air treatment, optimizing municipalities' and industries' resource management through "smart" cities and improving their environmental and economic performance. The Group delivers sanitation services to 64 million people and produces 7.1 billion m³ of drinking water. SUEZ is also a contributor to economic growth, with more than 200,000 jobs created directly and indirectly on an annual basis, and a provider of new resources, with 4.2 million tons of secondary raw materials produced. By 2030, the Group is targeting 100% sustainable solutions, with a positive impact on our environment, health and climate. SUEZ generated total revenue of €17,2 billion in 2020.

Find out more about the SUEZ Group on the <u>website</u> & on social media









SUFZ

¹ The operator of the Bacalhau oil field