

Paris, 31 July 2018

SUEZ ANNOUNCES MULTIPLE BUSINESS WINS IN FRANCE:

DIGITAL SOLUTIONS AND THE CIRCULAR ECONOMY AT THE HEART OF ITS BUSINESS DEVELOPMENT

- **AROUND 20 CONTRACTS AWARDED**
- **FOR TOTAL REVENUES OF ABOUT €1 BILLION**

The Group announces the strengthening of its activities in France with the award and the renewal of around 20 innovative contracts during the first half of the year, worth a total of €1 billion.

This business dynamic is supported by an ambitious and differentiating innovation policy, working for a more circular economy.

SUEZ is fully committed to the resource revolution, especially in France – the Group's historic home - where **30,000 employees** are already implementing **totally renewed resource management practices** and supporting its customers in adopting a **circular economy**. **SUEZ develops innovative solutions** to meet regional challenges and issues, and to offer access to quality drinking water to the greatest number and at the right price, but also to optimise the collection and sorting of our waste, so that it can be used as new resources.

Marie-Ange Debon, Senior Executive VP of SUEZ Group, in charge of France, Italy and Central Europe, reaffirms her confidence in SUEZ's growth perspectives in France: *"These new contracts demonstrate the dynamism of the Group in France. Cities and industries are increasingly concerned about reducing the environmental footprint of their activities, and we take great pride in helping them to achieve this."* She adds: *"Deeply rooted within the regions, the Group supplies drinking water to 11 million people in France, provides sanitation services for 14 million people and collects the waste produced by more than 9 million inhabitants. The Group also harnesses its innovative forces in the service of its customers, to achieve a sustainable and smart management of resources. Every year, SUEZ recovers more than 7 million tonnes of waste as materials and energy, produces more than 3 million MWh of green energy and 1.8 million tonnes of secondary raw materials."*

✓ **Several significant contracts, including:**

- **The collection and transportation of wastewater in the Hauts-de-Seine department. This 12-year contract, worth €387 million** will come into effect in January 2019. More than €100 million will be invested in the department's sanitation facilities. The Group will also provide several innovations, including the development of a 3D digital model of the networks. A predictive network management tool will also be implemented to reduce discharges into the natural environment and to avoid the risk of flooding.
- **Greater Avignon has chosen SUEZ to manage the drinking water service in 8 municipalities.** This 10-year contract, worth €80 million, will come into effect on 1 January 2019. The contract includes the introduction of progressive pricing, the improvement of network yield and the securing of drinking water supplies through works under the terms of the concession.

- **Operation of the Rambervillers waste-to-energy plant in the Vosges department and the powering of a new heat network.** Evodia has signed a 25-year contract with SUEZ worth a total of €225 million, including total investments of €59 million for the modernisation of the plant and the powering of the new heat network. The facility will process 77,000 tonnes of waste from all over the Vosges department.
- **Operation of the wastewater treatment plant of the Eurométropole of Strasbourg.** The local authority has renewed its confidence in SUEZ for another 5 years and a total revenue of €75 million. In 2015, this facility was the first to inject biomethane from wastewater into the natural gas network, becoming therefore a nationwide showcase of the circular economy.
- **Management and operation of the La Feysine wastewater treatment plant** (€35 million; 8 years) for the Lyon city authority. Aqualyon, the wastewater treatment plant located in La Feysine, plays a major role in the city's environmental development. SUEZ's service offer is based on regulatory and environmental compliance, energy performance, the promotion of assets and social cohesion. In addition to the operation of the treatment plant by its teams, SUEZ will also take part in the activities of biogas injection, starting in October.

The innovative dimension of all of these contracts enables customers to improve their performance and better meet their users' expectations.

✓ **Several contracts for new digital services and solutions, including:**

- **Management of the drinking water service and deployment of 58,000 On'Connect meters for the Durance Ventoux water syndicate** in the Vaucluse department. The Group will modernise the water service and ensure the preservation of water resources in 28 municipalities between the Monts de Vaucluse and the Luberon for a 10-year contract, worth €70 million.
- **A new service**, in addition of the public service delegation for drinking water of the **Saône Veyle syndicate** in the Ain department, worth a total revenue of €1.2 million, and including the deployment of an information system for remote readings and the deployment of 9,600 "On'Connect" meters by 2022.
- **The support of Bordeaux Metropole in its urban cleaning contract (€10 million; 5 years) in the historical centre**, which is the busiest district of the city. The Group developed a tailor-made solution, including the collection of residual household waste, collections from voluntary drop-off sites and cleaning services (roads, urban furniture, fountains, billboards, cigarette butts). This participating service, favouring a sustainable territory, will allow the city to become one of France's top destinations, while making the cleanness of the district more visible and optimising costs.
- **Supply of "ecowood" containers equipped with smart sensors at the collection points for ships and companies operating in La Rochelle port.** This 6-year contract worth €900,000 also provides for the maintenance of this equipment and the collection of household waste and hazardous waste that can be recovered. Watertight skips will also be supplied to collect the sludge from scraper equipment.

SUEZ

Headquarters: Tour CB21 - 16 place de l'Iris, 92040 Paris La Défense Cedex, France – Tel.: +33 (0)1 58 81 20 00 - www.suez.com
SA with capital of 2,485,450,316 euros - Siren 433 466 570 NANTERRE TRADE AND COMPANIES REGISTER –VAT FR 76433 466 570

APPENDIX

Amongst the other contracts won by the Group, we can note:

- **The public service delegation of the waste to energy and materials unit** awarded by the SICTOBA¹ and the SIDOMSA² (South Ardèche). The 20-year contract, worth a total of €80 million, includes the design, construction and management of the future recovery facility, due to come into service in the spring of 2020.
- **Operation of the Passage d'Agen household waste incinerator (UIOM)**, with an annual capacity of 32,000 tonnes, awarded by the Agen local authority for 15 years and worth €60 million in revenues. This contract provides for works to improve the working conditions of employees, the sale of steam to an industrial site and the production of electricity for the site's self-consumption. In a second stage, the site could be connected to supply energy to an urban heating network.
- **Waste treatment for the Emeraude syndicate** (270,000 inhabitants in 17 localities in the Val d'Oise department). This 5-year contract provides for the treatment of more than 67,000 tonnes of household waste, for total revenues of €32.5 million.
- **The waste treatment of the Paris hospitals, AP-HP** (100,000 agents providing healthcare to 10 million inhabitants). This 4-year contract, worth a total revenue of €8 million, provides for the treatment of 12 different waste flows for the hospitals of Cochin, Rothschild, Bicêtre, Necker, Pitié, Trousseau, Hôtel Dieu, etc.
- **Management of biowaste and industrial waste for the Rungis international market**, under the terms of two contracts. The first covers biowaste management, with a new service for the collection of more than 4,000 tonnes per year (€2.8 million; 4 years). The second provides for the management of 5,700 tonnes per year of industrial waste (plastics, cardboard, polystyrene, etc.) produced by the contracting authority's equipment (€2 million; 7 years).
- **Construction of a new plant for the Morbihan water syndicate** to replace the existing infrastructure in Tréarlay for a €6.9 million revenue.
- **Construction of the new Preuilly drinking water plant** for the Vienne department water syndicate. This contract worth more than €2 million will provide with the leading-edge technologies of SUEZ to guarantee high-performance water treatment. Micropollutants will be physically extracted using membrane-based separation techniques.
- **The deployment of "Degrés Bleus"**, the solution chosen by the Emeraude aquatic parks in Louvroil and Ecoeurdeville, for a total revenue of €400,000. This economical and ecological solution captures the heat of wastewater and re-injects it into heating circuits.

PRESS CONTACTS:

Laurent Gaudichaud / Elodie Vandevoorde
Press relations France
+33 1 58 81 54 46
elodie.vandevoorde@suez.com

¹ SICTOBA: Syndicat Intercommunal de Collecte des Ordures Ménagères de Basse Ardèche

² SIDOMSA: Syndicat Intercommunal de Destruction des Ordures Ménagères du Secteur d'Aubenas

SUEZ

Headquarters: Tour CB21 - 16 place de l'Iris, 92040 Paris La Défense Cedex, France – Tel.: +33 (0)1 58 81 20 00 - www.suez.com
SA with capital of 2,485,450,316 euros - Siren 433 466 570 NANTERRE TRADE AND COMPANIES REGISTER –VAT FR 76433 466 570

SUEZ

With 90,000 employees spread over the five continents, SUEZ is a worldwide leader in the field of intelligent and sustainable management of resources. We offer solutions dedicated to the management of water and waste, which enable cities and manufacturers to optimise the management of their resources and to improve their environmental and business performances, in compliance with regulatory standards. In order to meet increasing demand and overcome the challenges in terms of quality and lack of resources, SUEZ is fully committed to the resources revolution. By fully exploiting the potential of digital technologies and innovative solutions, the Group processes 17 million tonnes of waste annually and produces 3.9 million tonnes of secondary raw materials and 7 TWh of local renewable energy. It also preserves water resources, providing 58 million inhabitants with sanitation services and recycling 882 million m³ of used water. In 2017, SUEZ achieved sales revenues of €15.9 billion.

Find news about the SUEZ Group
on the [website](#) and social networks



SUEZ

Headquarters: Tour CB21 - 16 place de l'Iris, 92040 Paris La Défense Cedex, France – Tel.: +33 (0)1 58 81 20 00 - www.suez.com
SA with capital of 2,485,450,316 euros - Siren 433 466 570 NANTERRE TRADE AND COMPANIES REGISTER –VAT FR 76433 466 570