press release

Paris, March 1, 2018

PRELIMINARY RESULTS ANNOUNCED END OF JANUARY AND TARGETS FOR 2018 FULLY CONFIRMED

IMPLEMENTATION OF AN ACTION PLAN TO SUPPORT GROWTH AND IMPROVE PROFITABILITY

GROUP MANAGEMENT COMMITTEE ADAPTED TO REACH THESE TARGETS

2017 performance:

- Revenue: €15,871m, up 4.1% at constant exchange rates
- EBIT: €1,284m, up 0.6% at constant exchange rates
- Net income Group share: €302m
- Free cash flow: €1,004m
- Net financial debt/EBITDA: 3.2x
- 2017 dividend of €0.65 per share[1]

2018 outlook confirmed

Meeting on February 28, 2018, the Board of Directors approved SUEZ's 2017 financial statements, which will be submitted for the approval of the Annual General Meeting on May 17, 2018. The consolidated financial statements have been audited and certified by the statutory auditors.

Commenting on these results, Jean-Louis Chaussade, CEO, said:

"One of the major highlights of 2017 was the acquisition of GE Water, a game-changer for SUEZ with its potential for growth acceleration. However, certain specific items that arose at the end of the year prevented us from meeting our targets in terms of operational profitability.

I want to highlight that 2018 will be a year of growth for SUEZ. Among the 4 growth engines of the Group, 3 of them, R&R Europe, International and WTS, are delivering high level of growth in growing markets.

I have decided to implement an action plan, aimed at increasing our growth momentum and our profitability. This implies an acceleration of the transformation of the Group and additional cost-cutting plan, that mainly targets France and Spain, a country where we would like to increase synergies between the water and the recycling and recovery businesses. Internationally, additional measures will be taken to accelerate our development. To achieve this goal, I have changed the organization of the Group's Management Committee.

These new measures, and the more favorable macro-economic context since the beginning of the year, give us confidence for our 2018 targets and will support profitability growth in the coming years."

[1] Subject to approval by the 2018 Annual General Meeting

2017 RESULTS

REVENUE

In 2017, Group **revenue was €15,871m, up €549m** versus 2016, and breaks down as follows:

- **Organic change of +1.5% (+€233m) of which:**
  - Water Europe: +1.0% (+€46m)
  - Recycling and Recovery Europe: +3.1% (+€187m)
  - International: +0.9% (+€37m)

- **Scope change of +2.6% (+€401m)** mainly related to the first-time consolidation of GE Water in fourth-quarter 2017.

- **Exchange rate change of -0.5% (-€84m)** due primarily to the appreciation of the euro against the sterling (-€69m) and, to a lesser extent, the US dollar (-€22m).

OPERATING PERFORMANCE

EBITDA totaled €2,641m in 2017, a gross change of -0.4% (-€10m) and stable at constant exchange rates. **EBIT reached €1,284m,** stable year-over-year **(+0.2%, +€2m)** and up **0.6% at constant exchange rates**.

Specific expenses had a -€45m impact on EBITDA and EBIT in the fourth quarter. They were mainly caused by the unique situation in Spain and the costs associated with the decision to terminate two contracts services in the Africa, Middle East and India region, due to operational difficulties. Each of these indicators therefore declined by 2% on an organic basis.

The organic change in EBIT reveals significant variations across the divisions:

- The organic performance of the Water Europe division was **-7.6% (-€43m).** This resulted primarily from increased spendings in Spain at a time of stronger political uncertainty (-€15m), from the €11m reversal of a 2016 provision pursuant to the final agreement reached with Lille Métropole, and from the lack of inflation in Europe, which weighed on tariff indexation formulas.

- The Recycling and Recovery Europe division reported organic growth of **+6.4% (+€19m)**, which was based mainly on an 1.4% increase in volumes, and which benefited notably from higher electricity prices.

- The International division reported organic growth in EBIT of **+1.0% (+€6m)**, despite the costs associated with the above-mentioned operational difficulties for the Africa, Middle East and India region. Excluding these items, the division benefited from positive trends in its business activities, particularly in Australia, Asia and the United States.

NET INCOME GROUP SHARE

Net financial income was -€429m in 2017 compared with -€424m in 2016. The cost of net debt[2] rose very slightly to **3.8%** compared with 3.7% in 2016, due to increased liquidity.

Corporate tax came to -€225m in 2017, compared with -€244m in 2016. The effective tax rate was 42.2%, compared with 35.4% in 2016. This evolution mainly resulted from a revaluation of future taxable income within the scope of tax consolidation in France and Spain, as well as from the effect of the change in the corporate tax rate in the United States. It also includes the refund by the French government of the 3% tax on dividend distributions paid in fiscal years 2013 to 2017.

Minority interests reached €218m, increasing from €15m last year. This change was due primarily to the impact of the new structure of the Group's business activities in China and the first-time consolidation of GE Water, while income from Chilean business activities slightly declined.

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[2] Excluding securitization costs and interest expense indexed on inflation in Chile

Costs were also recorded for the GE Water acquisition (€44m) and the voluntary departure plan in France (€73m). Other restructuring costs were mostly offset by capital gains on asset sales.

Given the impact of these exceptional expenditure items, **Net income Group share was therefore €302m** in 2017, compared with €420m in 2016.

FREE CASH FLOW AND BALANCE SHEET

Free cash flow was **€1,004m**, mainly due to an improvement in working capital requirements in second-half 2017.

Net investments were **€3,646m,** of which €2,699m for the GE Water acquisition. The Group maintained strict discipline to ensure that its capital expenditures, at €1,177m, were in line with its strategic priorities. It also had €357m in asset sales.

Net debt was **€8,473m** at December 31, 2017, a year-over-year increase of €431m.

This change includes the €687m impact of the GE Water acquisition, which breaks down as follows:

- Price paid net of cash acquired of €2,699m net of cash acquired
- Capital increase for €746m net of costs
- Deeply subordinated bond issue for €598m net of costs
- CDPQ's investment for €668m

DIVIDEND

As a result of these performances and its confidence in the future, SUEZ will propose **a 2017 dividend of €0.65 per share at the Annual General Meeting of Shareholders on May 15, 2018.**

APPOINTMENTS IN THE SUEZ GROUP MANAGEMENT COMMITTEE

SUEZ reaffirms its profitable growth strategy and announces an action plan to support its ambitions. Jean-Louis Chaussade thus announces changes in his management committee with the following appointments:

As of 1 March 2018,

Jean-Marc BOURSIER is appointed Group Senior Executive VP in charge of Finance and Recycling & Recovery in Northern Europe[3].

Jean-Marc Boursier will be in charge of maintaining the Group's major financial balances and improving its profitability. He will also continue the development of Recycling & Recovery activities in Northern Europe, but also the treatment and recovery of hazardous waste in Europe[4].

As of 19 March,

Marie-Ange DEBON is appointed Group Senior Executive VP in charge of France, Italy and Central Europe.

Marie-Ange Debon will take over responsibility for the Water and Recycling & Recovery BUs in France, developing their growth and profitability. Marie-Ange Debon will continue the work to improve operational performance in this country, in particular by accelerating the creation of synergies. She will also continue the development of SUEZ's activities in Italy and Central Europe.

Bertrand CAMUS is appointed Group Senior Executive VP in charge of Africa, Middle East, India, Asia and Pacific.

Bertrand Camus will be in charge of accelerating sales development and profitable growth in these regions, with a particular focus on large-scale projects. To do so, he will draw on the Group's integrated, multi-business organization.

Angel SIMON is appointed Group Senior Executive VP in charge of Spain, North America & Latin America.

Angel Simon will be in charge of overseeing the development of all Group activities in these geographic regions.

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Jean-Yves LARROUTUROU, SUEZ Senior Executive VP in charge of Group's transformation and General Secretary, will take over responsibility for large industrial accounts as of 1 March.

Christophe CROS is **Chairman of Water Technologies & Solutions[5]**, combining the activity of former GE Water & Process Technologies acquired in 2017 and that of SUEZ's industrial services. He oversees the business relationship with the partner CDPQ[6], the proper integration of activities into the Group, and the development of synergies. He will support **Heiner Markhoff, CEO of WTS**.

Denys NEYMON, CEO of Water and Waste Treatment Infrastructure Global Business Line; **Isabelle CALVEZ**, Director of Human Resources and **Frédérique RAOULT**, Director of Communications and Sustainable Development, will maintain their current responsibilities.

[3] United Kingdom, Germany, Benelux, Sweden

[4] IWS, Industrial Waste Specialities

[5] WTS

[6] Caisse des Dépôts et Placement du Québec

OUTLOOK

In light of the additional contribution from new business activities in the "industrial water" sector, the stronger momentum anticipated in the Recycling and Recovery Europe and International divisions, and the new action plan adopted at the start of the year, the Group reiterates the following outlook for 2018:

- Revenue growth at constant exchange rates of c.9%
- Growth in EBIT of c.10% at constant exchange rates[7] before recognition of the impact of purchase price allocation for the acquisition of GE Water
- Free cash flow of c.€1 billion[8]
- Net financial debt/EBITDA ratio of close to 3x
- A dividend ≥ €0.65 per share in respect of 2018 results[9]

PERFORMANCE BY DIVISION

WATER EUROPE

in €m	12/31/2016 pro forma	12/31/2017	Gross change	Organic change	Exchange rate change	Scope change
Revenue	4,670	**4,680**	+0.2%	+1.0%	+0.3%	-1.1%
EBITDA	1,223	**1,165**	-4.7%	-3.5%	+0.7%	-1.9%
EBIT	565	**516**	-8.6%	-7.6%	+1.1%	-2.2%

Revenue of Water Europe reached **€4,680m** with an organic growth of **+1.0%**.

- Revenue in France was up 1.0% (+€24m) on an organic basis. Water volumes sold rose by 0.6% compared to end-2016, while stable tariff indexations (+0.4%) reflect the absence of inflation. The contribution from construction business activities accelerated in the fourth quarter.

- Revenue in Spain was down 1.2% (-€20m) on an organic basis. The implementation at end-2016 of the new tariff in Barcelona was partially offset by the increase in water volumes sold (+1.2%), owing to favorable summer climate conditions, and a more buoyant economic environment.

- Business activity Latin America segment grew 5.3% (+€42m) on an organic basis. Growth in the segment was fueled by a volume increase (+1.1%) in Chile and more moderate price hikes, reflecting lower inflation (+0.9%).

- EBIT fell 7.6% on an organic basis due to the negative impact of the absence of an increase in tariffs driven by the low inflation environment in Europe which resulted in a margin squeeze, and the increased spending in Spain at a time of heightened political uncertainty (-€15m).

[7] Excluding the impact of the change in US tax law on regulated water activities, resulting in the transfer of €25 million in income from EBIT to taxable income, which is neutral to net income Group share
[8] Excluding payments associated with the voluntary departure plan in France, with its provisions recognized in 2017, and excluding the GE Water integration costs
[8] Excluding the impact of the change in US tax law on regulated water activities, resulting in the transfer of €25 million in income from EBIT to taxable income, which is neutral to net income Group share
[9] Subject to approval by the 2019 Annual General Meeting

RECYCLING AND RECOVERY EUROPE

in €m	12/31/2016 pro forma	12/31/2017	Gross change	Organic change	Exchange rate change	Scope change
Revenue	6,104	**6,165**	+1.0%	+3.1%	-1.2%	-0.8%
EBITDA	720	**708**	-1.7%	+0.8%	-1.2%	-1.4%
EBIT	296	**303**	+2.2%	+6.4%	-1.6%	-2.6%

- The Recycling and Recovery Europe division reported revenue of €6,165m, an organic increase of **3.1%**. Volumes treated were up 1.4%, improving from +0.4% at end-September. Performance was also driven by a substantial positive price effect on secondary raw materials, particularly scrap metals and paper, for which average prices increased by 42% and 7%, respectively, compared with 2016.
- By geographic region, the organic change in revenue was +5.3% in France, +2.5% in the Benelux and Germany region, +1.6% in Sweden and -3.1% in the United Kingdom due to an adverse construction effect, unrelated to the volume trend. The Industrial Waste Specialties segment grew organically by +4.8%, thanks to good commercial momentum with large industrial customers.

- The Recycling and Recovery Europe division reported EBIT of €303m, representing organic growth of €19m (**+6.4%**). This increase confirmed the improvement in operating momentum and was further enhanced by higher electricity prices compared with last year.

INTERNATIONAL

in €m	12/31/2016 pro forma	12/31/2017	Gross change	Organic change	Exchange rate change	Scope change
Revenue	3,933	**3,952**	+0.5%	+0.9%	-0.5%	+0.1%
EBITDA	814	**801**	-1.7%	-1.8%	-1.0%	+1.1%
EBIT	558	**557**	-0.3%	+1.0%	-1.1%	-0.1%

- The International division reported revenue of **€3,952m** in 2017, for organic growth of **+0.9%** (+€37m) as a result of the following trends:
  - A stable Africa, Middle East and India region (+0.2%; +€2m); higher electricity revenues at Lydec in Morocco and the contribution from the construction of the extension of the Kelani Right Bank drinking water production plant near Colombo, the capital of Sri Lanka, were offset by the lower contribution from several construction contracts in the Middle East;
  - Momentum in the Italy and Central Europe region, which grew by 13.0% (+€48m), with the commissioning of the waste-to-energy plant in Poznań and robust water and waste activities in Czech Republic;
  - Growth in Australia of 3.2% (+€31m), driven in part by higher volumes of treated and collected waste (+3%) and also by an increase in the water volumes sold;
  - A 4.6% decrease in North America (-€46m), due mainly to the decrease in the water volumes sold following highly unfavorable weather conditions (-4%) and the termination of the Indianapolis and Jackson contracts;
  - A stable Asia region at 0.3% (+€1m), because of the termination of major equipment supply contracts last year;

- EBIT for the division was **€557m**, representing organic growth of **+1.0%** (+€6m), despite the costs linked to the decision to terminate two contracts services, in the Africa, Middle East and India region following operational difficulties.

WT&S

in €m	12/31/2016 pro forma	12/31/2017	Gross change	Organic change	Exchange rate change	Scope change
Revenue	515	**972**	+88.7%	-7.6%	-0.6%	+96.9%
EBITDA	13	**92**	+596.8%	+18.0%	-2.8%	+581.6%
EBIT	7	**59**	+793.6%	-18.4%	-3.3%	+815.4%

- This new division benefited in 2017 from the first-time consolidation, starting in the fourth quarter, of GE Water which contributed €510m to revenue and €52m to EBIT.

- The opening balance sheet of WT&S will be completed by end of June 2018. As expected, it will result in an additional depreciation charge including fourth quarter 2017 as the acquisition was closed 1st of October 2017.

FORTHCOMING COMMUNICATIONS:

- **May 17, 2018:** Annual General Meeting and publication of first-quarter 2018 results
- **May 22, 2018:** Detachment of the coupon[10]
- **May 24, 2018:** Payment of the dividend[10]
- **July 26, 2018:** Publication of first-half 2018 results (conference call)

The consolidated financial statements, the Auditors' reports and this press release are available on our website: *www.suez.com*.

About SUEZ

With 90 000 people on the five continents, SUEZ is a world leader in smart and sustainable resource management. We provide water and waste management solutions that enable cities and industries to optimize their resource management and strengthen their environmental and economic performances, in line with regulatory standards. To meet increasing demands to overcome resource quality and scarcity challenges, SUEZ is fully engaged in the resource revolution. With the full potential of digital technologies and innovative solutions, the Group recovers 17 million tons of waste a year, produces 3.9 million tons of secondary raw materials and 7 TWh of local renewable energy. It also secures water resources, delivering wastewater treatment services to 58 million people and reusing 882 million m3 of wastewater. SUEZ generated total revenues of €15.9 billion in 2017.

SUEZ CONTACTS

Press
Isabelle Herrier Naufle
Isabelle.herrier.naufle@suez.com
+33 (0) 1 58 81 55 62

Ophélie Godard
ophelie.godard@suez.com
+33 (0) 1 58 81 54 73

Analysts and investors

+33 (0)1 58 81 24 05

Find out more about the SUEZ Group
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[10] Subject to approval by the 2018 Annual General Meeting

APPENDIX 1: Simplified financial statements

SIMPLIFIED BALANCE SHEET

ASSETS (€m)	31/12/2016	31/12/2017
NON CURRENT ASSETS	**20,198**	**22,218**
o/w net intangible assets	4,223	4,162
o/w goodwill	3,647	5,587
o/w net tangible assets	8,280	8,468
CURRENT ASSETS	**8,954**	**10,153**
o/w clients and other debtors	4,041	4,690
o/w cash and cash equivalents	2,925	3,058
TOTAL ASSETS	**29,284**	**32,370**

LIABILITIES (€m)	31/12/2016	31/12/2017
Equity, group share	5,496	6,562
Minority Interests	1,870	2,504
TOTAL EQUITY	**7,366**	**9,066**
Provisions	2,080	2,081
Financial Debt	11,165	11,765
Other Liabilities	8,673	9,459
TOTAL LIABILITIES	**29,284**	**32,370**

SIMPLIFIED INCOME STATEMENT

In €m	FY 2016	FY 2017
REVENUE	**15,322**	**15,871**
Depreciation, Amortization & Provisions	(1,091)	(1,100)
EBIT	**1,282**	**1,284**
Voluntary departure plan	-	(73)
GE Water acquisition costs	-	(44)
Others (net)	8	8
INCOME FROM OPERATING ACTIVITIES	**1,290**	**1,175**
Financial Result	(424)	(429)
Associates non-core	-	-
Income tax	(244)	(225)
NET RESULT	**623**	**520**
Minority interest	(203)	(218)
NET RESULT GROUP SHARE	**420**	**302**

SIMPLIFIED CASH FLOW STATEMENT

In €m	FY 2016	**FY 2017**
Operating cash flow	2,129	2,094
Income tax paid (excl. income tax paid on disposals)	(148)	(193)
Change in operating working capital	(68)	61
CASH FLOW FROM OPERATING ACTIVITIES	**1,913**	**1,962**
Net tangible and intangible investments	(1,086)	(1,177)
Financial investments	(195)	(2,764)
Disposals	488	357
Other investment flows	(39)	(4)
CASH FLOW FROM INVESTMENT ACTIVITIES	**(833)**	**(3,589)**
Dividends paid	(602)	(571)
Balance of reimbursement of debt / new debt	572	531
Interests paid / received on financial activities	(318)	(332)
Capital increase	17	1,593
Net new hybrid issuance	-	598
Change in share of interests in controlled entities	90	(61)
Other cash flows	(32)	55
CASH FLOW FROM FINANCIAL ACTIVITIES	**(273)**	**1,812**
Impact of currency, accounting practices and other	38	(52)
CASH AND CASH EQUIVALENT AT THE BEGINNING OF THE PERIOD	**2,079**	**2,925**
Total cash flow for the period	846	134
CASH AND CASH EQUIVALENT AT THE END OF THE PERIOD	**2,925**	**3,058**

REVENUE BY GEOGRAPHIES

In €m	FY 2016	**FY 2017**	% in FY 2017	Δ 17/16
FRANCE	**5,023**	**5,091**	***32.1%***	**+1.3%**
Spain	1,753	1,783	*11.2%*	+1.7%
Benelux	1,089	1,118	*7.0%*	+2.7%
UK	1,071	983	*6.2%*	-8.2%
Germany	572	602	*3.8%*	+5.2%
Others Europe	827	888	*5.6%*	+7.3%
EUROPE (excluding France)	**5,312**	**5,374**	***33.9%***	**+1.2%**
North America	1,210	1,400	*8.8%*	+15.6%
Oceania	1,083	1,153	*7.3%*	+6.4%
South America	896	955	*6.0%*	+6.6%
Africa	879	892	*5.6%*	+1.5%
Asia	615	686	*4.3%*	+11.6%
Others International	304	321	*2.0%*	+5.7%
INTERNATIONAL (excluding Europe)	**4,986**	**5,406**	***34.1%***	**+8.4%**
TOTAL	**15,322**	**15,871**	***100.0%***	**+3.6%**

APPENDIX 2: Highlights

- **Acquisition of the former GE Water and creation of Water Technologies & Solutions: boosting the group trajectory**

Alongside Caisse de dépôt et placement du Québec (CDPQ), SUEZ acquired the former GE Water & Process Technologies, a worldwide leading systems and services provider for industrial clients.

SUEZ subsequently created the Water Technologies & Solutions business unit, which combines the acquired company with its industrial services. This transaction bolsters SUEZ's global leadership in industrial water services and its positioning as a provider of integrated services, managing more than 450,000 industrial and commercial clients around the world. It also strengthens its international presence.

- **SUEZ, partnering with industries for innovative and integrated resource management**

In line with this new chapter in the Group's story, several major industrial partnerships were established throughout the year.

SUEZ signed a global memorandum of understanding with **L'Oréal** for the continuous improvement of environmental performance and the optimization of resource management throughout the Group's value chain. The partnership agreement, for an initial period of three years and which may be renewed, covers all of L'Oréal's French and foreign industrial, administrative and research centers.

The design and development of new solutions to optimize resource management and to favor more sustainable building and the circular economy was the subject of a worldwide partnership between SUEZ and **Bouygues Construction**. In particular, this collaboration focuses on the recovery of waste and recycled materials, water treatment and management, the development of on-site logistics solutions, local resource loops, decentralized solutions for cities and eco-neighborhoods and public-private partnerships (PPPs).

- **Accelerated rollout of smart solutions and new services**

In 2017, SUEZ worked with major local authorities and metropolitan areas to co-develop smart cities and sustainable territories. These include **Dijon Métropole** for connected management of its public spaces. A consortium — made up of Bouygues Energies & Services and Citelum, along with SUEZ and Capgemini —builds and will maintain for 12 years a connected control center for the public facilities of 24 municipalities in the metropolitan area.

The Group will also decontaminate and rehabilitate a neighborhood in **Amsterdam** in the Netherlands. This two-year contract aims to support the city in its sustainable urban development initiative by transforming the former industrial zone of Amstelkwartier into a new public space.

SUEZ has completed the rollout of VISIO centers in France under its smart solutions initiative. These 12 centers provide a 360° vision and monitoring of water and wastewater services across the country, offering better management and optimization of the service, and greater sharing of data with local authorities and users. Building on that success, in 2017 the Group rolled out **Valovisio**®, the first smart center for waste management and recovery. It offers businesses in the Auvergne-Rhône-Alpes and Provence-Alpes-Côte d'Azur regions an optimized service that is perfectly tailored to their needs, the ability to track their flows and quick responses to their requests.

- **Moving toward the circular economy**

A key player in plastics recycling with nine dedicated plants in Europe, SUEZ processed in 2017 more than 400,000 tons of plastic across the continent[11] and produced 150,000 tons of recycled polymers. Given the issues related to plastics, the Group has set a target of increasing its processing capacity by 50% to reach 600,000 tons in 3 years.

To that end, SUEZ has, in particular, supported **Procter & Gamble**, alongside TerraCycle, in the production of its Head & Shoulders shampoo bottle, the first bottle made with 25% recycled plastic, collected on

[11] Based on average recycling rejects of 25%, incoming tons at the Group's plastic sorting centers will therefore increase from 530,000 to 800,000 tons between 2016 and 2020.

beaches. This innovation, which is available in France and accounts for the largest global production cycle, involves a unique supply chain thanks to the backing of thousands of volunteers and hundreds of NGOs in the collection of plastic waste found on beaches. Five hundred million P&G haircare bottles will be made every year from recycled plastic.

The Group has also partnered with **LyondellBasell** to increase the production of high-quality recycled plastic in Europe. Within QCP[12], the two companies will leverage their respective expertise to provide the European plastics industry with secondary raw materials that are equivalent to virgin materials.

- **Major commercial successes**

The Group developed its business in all regions and activities in 2017.

In Europe, SUEZ was selected as part of a 25-year PPP to develop a new municipal waste management system for **Belgrade**. This project will make it possible to close and remediate one of the largest landfills still active in Europe and generate over 80 MW of renewable heat and electricity with a 340,000-ton p.a. energy-from-waste plant. This will bring the capital of Serbia up to European waste management standards.

In France, the Syndicat Mixte Intercommunal de Traitement des Déchets Urbains du Val-de-Marne (SMITDUVM) awarded the Group, in partnership with TIRU, a contract to build and operate **Créteil**'s waste-to-energy plant (a cumulative €900m over 20 years).

Internationally, the Group is strengthening its presence in Latin America, with the extension and operation of **Panama City**'s wastewater treatment plant (€195m). After building the first phase of this plant which treats the capital's wastewater in 2009 and operating it since 2011, SUEZ will, under this new contract, double the capacity of the plant to reach 475,000 m^3/day. Following a three-year construction phase, SUEZ will operate the plant for eight years.

In the Middle East, a soil remediation contract worth €107m was signed in **Qatar** to rehabilitate 400 ha of lagoons south-west of Doha with the objective of improving and preserving the region's environment. Lastly, in Australia, SUEZ pursued its development with contracts for household waste collection in **Brisbane** (€600m, 16 years), and for the construction of a wastewater recycling plant in **Perth**.

[12] High-standard plastics recycling company located near Maastricht in the Netherlands