

April 15th 2015

SUEZ environnement SPEEDS UP ITS DEVELOPMENT IN SOUTH KOREA

SUEZ environnement accelerates its business expansion in South Korea by cooperating with local Korean partners.

SUEZ environnement and ENK

On April 15, SUEZ environnement signed a Memorandum of Understanding (MoU) with ENK Co. Ltd in Busan. The two parties agreed to collaboratively develop business opportunities in ballast water treatment.

Ballast Water is used in ships to maintain balance, stability, and structural integrity. It is taken on board or discharged during loading operations in ports and on high seas. Ballast water management is a major international ecological challenge as it can contain thousands of aquatic species (bacteria, micro-organisms, algae and animal species) that can have harmful effects on the local ecosystem, and more broadly for the environment. In order to meet this new environmental challenge, the treatment of ballast water is today being regulated through an agreement¹ drafted by the International Maritime Organization (IMO), whose member states must commit to minimize the transfer of harmful aquatic organisms and pathogens, by equipping their fleets with ballast water treatment systems.

ENK is a main player for ballast water treatment in South Korea, while SUEZ environnement, as a world leader in resources management, owns innovative ozone technologies and mature experience for such water treatment. SUEZ environnement believes that ENK is an ideal partner on this promising market in South Korea and worldwide. This cooperation will create synergies based on each other's technical expertise, facilities and business platforms.

SUEZ environnement and Kwater

In addition, two days earlier on April 13, SUEZ environnement inked another MoU with Korean Water Resources Corporation (Kwater) at the '7th World Water Forum 2015' held in Daegu and Gyeongju. According to the MoU, both parties agreed to join hands together and promote cooperation for Joint Research on Smart Water Technology², to exchange expertise and joint participation in Water Projects in international and South Korean markets.

¹ The International Convention of the Control and Management of Ships'ballast Water and Sediment

² Intelligent management solutions for water and sanitation networks such as Aquadvanced™ for optimising drinking water networks and INFLUX™ for rainwater management

Smart Water technologies associate the new generation monitoring sensors (pressure, quality) with the predictive IT applications for the enhancement of the operational performance of water, wastewater and rainwater networks and provides new services to the customers (cities, users etc...). They play an effective role to further improve the preservation of water resources (leakage control, energy management, etc).

These two MoU are fully in line with SUEZ environnement's strategy to strengthen its position in the industrial and smart solutions markets while accelerating its international development, three of the Group four strategic priorities³ for growth.

Jean-Louis Chaussade, the CEO of SUEZ environnement says "*South Korea is part of Asian market we'd like to further explore and expand. Two signings with our Korean partners show our commitment and vision to this market. Moreover, I believe that these two MoU will enhance the business development of our companies in South Korea and worldwide.*"

SUEZ ENVIRONNEMENT

We are at the dawn of the resource revolution. In a world facing high demographic growth, runaway urbanisation and the shortage of natural resources, securing, optimising and renewing resources is essential to our future. SUEZ ENVIRONNEMENT (Paris: SEV, Brussels: SEVB) supplies drinking water to 92 million people, delivers wastewater treatment services to 65 million, collects waste produced by almost 50 million, recovers 14 million tons of waste each year and produces 5,138 GWh of local and renewable energy. With 80,990 employees, SUEZ ENVIRONNEMENT, which is present on all five continents, is a key player in the sustainable management of resources. SUEZ ENVIRONNEMENT generated total revenues of €14.3 billion in 2014.

ENK Co.,Ltd

ENK Co.,Ltd is located in Jisa Science and Industrial Complex and has the unique technique of various industrial gas vessel and storage container development with production facilities in 76,000m2 area. It is going to co-develop ozone generator manufacturing & technology by exchanging the technique through cooperation with Suez Environnement.

Korea Water Resources Corporation

한국수자원공사, Korea Water Resources Corporation (Kwater) enjoys rich experiences in water business and it has accomplished 55 international projects in 24 countries since 1994. It is currently carrying out 17 projects in 12 countries, including the Patrind Hydropower Project in Pakistan, which is worth USD 436 million in terms of the project cost.

³ SUEZ environnement's four strategic priorities for growth: Industrial water, waste recycling and recovery, smart water, international development

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